



TATES ANGE COMMISSION .C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINN	_{ING} January 1, 2003	_AND ENDING_Dec	ember 31, 2003		
	MM/DD/YY		MM/DD/YY		
A.	REGISTRANT IDENTIFICA	ATION	·		
NAME OF BROKER-DEALER: Win	ter Park Securities, Inc	•	OFFICIAL USE ONLY		
ADDRESS OF PRINCIPAL PLACE OF	BUSINESS: (Do not use P.O. Box	(No.)	FIRM I.D. NO.		
507 North New York Avenue	, Suite R-2				
	(No. and Street)				
Winter Park	Florida	32789			
(City)	(State)	(Zip	Code)		
NAME AND TELEPHONE NUMBER J. Claude Skinner, Jr.	OF PERSON TO CONTACT IN RE		RT 07) 629-4400		
		(A	rea Code - Telephone Number)		
В,	ACCOUNTANT IDENTIFIC	ATION			
INDEPENDENT PUBLIC ACCOUNTAGE Scearce, Satcher & Jung, F	·.A.	•			
	(Name - if individual, state last, firs	t, middle name)			
243 West Park Avenue, Suit	e 200 Winter Park	Florida	32789		
(Address)	(City)	(State)	(Zip Code)		
CHECK ONE:			PROCESSED		
Certified Public Account	ant		MAR 22 2004		
☐ Public Accountant			}		
☐ Accountant not resident i	n United States or any of its possess	ions.	THOMSON FINANCIAL		
	FOR OFFICIAL USE ON	LY			
:					

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

ı, J.	Claude Skinner, Jr.	, swear (or affirm) that, to the best of
-	wledge and belief the accompanying financial Park Securities, Inc.	al statement and supporting schedules pertaining to the firm of, as
of Dec	ember 31	20 03 , are true and correct. I further swear (or affirm) that
	the company nor any partner, proprietor, prod solely as that of a customer, except as follows:	incipal officer or director has any proprietary interest in any account ows:
		/ F
	TAMARA SKINNER MY COMMISSION # DD 159724 EXPIRES: November 2, 2006 Bonded Thru Notary Public Underwriters Notary Public	President Title
(a) (b) (c) (d) (d) (e) (d) (f) (g) (i) (i) (j)	Computation for Determination of the Reser	n. ty or Partners' or Sole Proprietors' Capital. nated to Claims of Creditors. Requirements Pursuant to Rule 15c3-3. ontrol Requirements Under Rule 15c3-3. lanation of the Computation of Net Capital Under Rule 15c3-3 and the tye Requirements Under Exhibit A of Rule 15c3-3.
[3 (l) [(m)	consolidation. An Oath or Affirmation. A copy of the SIPC Supplemental Report.	naudited Statements of Financial Condition with respect to methods of somethods of some state of the previous audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

FINANCIAL REPORT (AUDITED)

DECEMBER 31, 2003

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SCEARCE, SATCHER & JUNG, P.A.

CERTIFIED PUBLIC ACCOUNTANTS

KENNETH L. SCEARCE, CPA DAVID A. SATCHER, CPA DONALD L. JUNG, CPA (Retired) 243 WEST PARK AVENUE, SUITE 200 WINTER PARK, FL 32789

(407) 647-6441 (407) 645-0099 FAX

P.O. BOX 3060 WINTER PARK, FL 32790

INDEPENDENT AUDITOR'S REPORT



Stockholder Winter Park Securities, Inc. Winter Park, Florida

We have audited the accompanying statement of financial condition of Winter Park Securities, Inc. as of December 31, 2003, and the related statements of operations, changes in stockholder's equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Winter Park Securities, Inc. as of December 31, 2003 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in pages 9 and 10 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Scearce, Soldier & Jung, P. A. Winter Park, Florida

February 23, 2004

STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2003

ASSETS

ASSETS		
Cash and cash equivalents	\$	6,335
Clearing account deposits-restricted		100,107
Commissions receivable		10,060
Securities owned - marketable		·
at market value (cost \$65,915)		23,593
Furniture and equipment, at cost, net of		
accumulated depreciation of \$29,308		1,809
Other assets		954
	\$	142,858
LIABILITIES AND STOCKHOLDER'S EQUITY		
LIABILITIES Commissions payable	•	4.500
Commissions payable	\$	4,580
Accounts payable and accrued expenses		6,408
		10,988
OTOOKUOL BERKO FOLKITA		
STOCKHOLDER'S EQUITY		
Common stock, \$1 par value; 1,000 shares authorized,		500
502 shares issued and outstanding		502
Additional paid-in capital Accumulated deficit		352,565
Accumulated denoit		(221,197) 131,870
		131,070
	\$	142,858
		142,000

STATEMENT OF OPERATIONS

YEAR ENDED DECEMBER 31, 2003

REVENUE	
Commissions	\$ 169,957
Principal transactions	14,877
·	184,834
OPERATING EXPENSES	
Salaries	69,000
Commissions	53,870
Floor brokerage, exchange, and clearance fees	37,476
Occupancy	15,208
Communications	29,887
Other operating expenses	26,544
Professional fees	17,838
Payroll and other taxes	9,714
Customer accounts written off	967
Regulatory fees	4,946
Depreciation	1,379
	266,829
Loss from operations	(81,995)
OTHER INCOME	
Dividend income	1,929
Interest income	2,533
Unrealized gain on marketable securities	5,862
·	10,324
Net loss	\$ (71,671)

STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

YEAR ENDED DECEMBER 31, 2003

		ommon Stock	*************	Paid-In Capital	Ac	cumulated Deficit
BALANCE, January 1, 2003	\$	502	\$	281,565	\$	(149,526)
Capital contributions		-		71,000		-
Net loss				-		(71,671)
BALANCE, December 31, 2003	_\$	502	\$_	352,565	\$	(221,197)

STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2003

CASH FLOWS FROM OPERATING ACTIVITIES			
Commissions received	\$ 171,063		
Dividends and interest received	4,462		
Other receipts	14,877		
Commissions paid	(54,399)		
Other fees and expenses paid	 (211,743)		
Net cash used in operating activities		\$	(75,740)
CASH FLOWS FROM FINANCING ACTIVITIES			
Capital contributions	 71,000	•	
Net cash provided by financing activities			71,000
NET DECREASE IN CASH AND CASH EQUIVALENTS			(4,740)
CASH AND CASH EQUIVALENTS, beginning			111,182
CASH AND CASH EQUIVALENTS, ending		\$	106,442
CASH AND CASH EQUIVALENTS, unrestricted CASH AND CASH EQUIVALENTS, restricted		\$	6,335 100,107
		\$	106,442

STATEMENT OF CASH FLOWS (Continued) YEAR ENDED DECEMBER 31, 2003

RECONCILIATION OF NET LOSS TO NET CASH USED IN OPERATING ACTIVITIES

Net loss		\$ (71,671)
Adjustments to reconcile net loss to net cash		
used in operating activities:		
Depreciation	\$ 1,379	
Unrealized gain on marketable securities	(5,862)	
Decrease in receivables from brokers and dealers	1,106	
Decrease in commissions payable	(529)	
Decrease in accounts payable and accrued expenses	 (163)	
		 (4,069)
Net cash used in operating activities		\$ (75,740)

NOTES TO FINANCIAL STATEMENTS

Note 1. Nature of Organization and Significant Accounting Policies

Nature of business: The Company was incorporated in 1991 and operated as a branch office of a securities trading company. During 1994, the Company received its broker/dealer license and changed the nature of its business. The Company now is engaged as a broker/dealer in the business of buying and selling securities for individual clients. The Company does not act as a clearing agency, but places all business through another broker/dealer, U.S. Clearing Corp., on a fully-disclosed basis.

Cash and cash equivalents: The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Cash and cash equivalents - restricted: The Company is required to maintain cash balances with its clearing agency. This clearing deposit is restricted as to use.

Commissions receivable: Commissions receivable are stated at net realizable values. As of December 31, 2003, no allowance for uncollectible accounts was considered necessary.

Marketable securities: In accordance with industry practices, marketable securities are presented at market value. Adjustments in market value are recognized as gains or losses and are reflected in the statement of operations for the period in which the adjustment to the carrying value arises. Gains and losses on the sale of securities are determined using the average cost method.

Furniture and equipment: Furniture and equipment is stated at cost. Depreciation is computed using the straight line and declining balance methods over the estimated useful lives of the assets, which is five years.

Income taxes: The Company has elected to be taxed as an S-corporation on its income in accordance with Section 1362 of the Internal Revenue Code. Section 1362 provides that, in lieu of corporation income taxes, the stockholder is taxed on his respective share of the Company's taxable income. Therefore, no provision or liability for income taxes is reflected in these financial statements.

Use of estimates: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of certain assets and liabilities and disclosures. Accordingly, the actual amounts could differ from those estimates. Any adjustments applied to estimated amounts are recognized in the year in which such adjustments are determined.

Note 2. Leases

In December 2003, the Company exercised renewal clauses included in two separate one-year operating leases for office space. The leases require collective monthly payments of \$1,196. Minimum payments required under the leases for 2004 total \$14,352.

NOTES TO FINANCIAL STATEMENTS (Continued)

Note 3. Net Loss on Marketable Securities

Unrealized gains of \$5,862 were recorded during 2003 as a result of an increase in the market value of marketable securities which were purchased at a cost of \$65,915. The market value of these securities was \$23,593 as of December 31, 2003. Net unrealized losses of \$48,184 were recorded in prior years.

Note 4. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission (SEC) Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2003, the Company had net capital of \$126,848, which was \$76,848 in excess of the required net capital of \$50,000. The ratio of aggregate indebtedness to net capital at December 31, 2003 was 0.0866 to 1.

Note 5. Liabilities Subordinated to Claims of Creditors

The Company has no liabilities subordinated to claims of creditors. The Company operates pursuant to the (k)(2)(ii) exemptive provision of SEC Rule 15c3-3 and is therefore exempt from the computation for determination of reserve requirements. The Company is exempt from the possession and control requirements under SEC Rule 15c3-3 in that it carries no customer accounts and promptly transmits all funds and securities to its clearing broker/dealer.

Note 6. Economic Dependency

The Company has sustained losses in the current year of \$71,671 and cumulative losses of \$221,197. The Company is dependent upon the willingness and ability of its stockholder to make capital contributions to fund negative cash flows when they occur.

Note 7. Contingencies

An arbitration proceeding has been brought before the National Association of Securities Dealers, Inc. Dispute Resolution by a former client seeking compensatory damages, interest costs, attorney fees and punitive damages.

The Company denies the allegations and believes it has viable defenses. Accordingly, no adjustment has been made to these financial statements.

COMPUTATION OF NET CAPITAL UNDER RULE 15C-3-1 OF THE SECURITIES AND EXCHANGE COMMISSION DECEMBER 31, 2003

Total equity from statement of financial condition Deduct ownership equity not allowable for net capital		\$	131,870
Total capital			131,870
Deductions and other charges Furniture and fixtures, net Other assets Haircuts on securities	\$ 1,809 1,001 2,212	-	
			5,022
Net capital			126,848
Minimum net capital required			50,000
Excess net capital		\$	76,848
Total aggregate indebtedness		\$	10,988
Ratio of aggregate indebtedness to net capital		0.	0866 to 1

RECONCILIATION OF COMPUTATION OF NET CAPITAL (AUDITED REPORT VS. UNAUDITED REPORT) DECEMBER 31, 2003

Net capital (unaudited)	\$ 76,848
Audit adjustments made:	
Adjustments to assets from statement of financial position	1,809
Adjustments to liabilities from statement of financial position	-
Adjustments to non-allowable assets	 (1,809)
Net capital (audited)	\$ 76,848

SCEARCE, SATCHER & JUNG, P.A.

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P. O. BOX 3060 WINTER PARK, FL 32790

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL STRUCTURE
REQUIRED BY SEC RULE 17a-5

Stockholder
Winter Park Securities, Inc.
Winter Park, Florida

In planning and performing our audit of the financial statements and supplemental schedules of Winter Park Securities, Inc. for the year ended December 31, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for its customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's abovementioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003, to meet the SEC's objectives.

This report is intended solely for the information and use of the Stockholder, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than those specified parties.

reaire, Satolier Hung, P.A.

Winter Park, Florida

February 23, 2004